

# PRICE LIST

## SUMMER SEASON 2020 for IBIZA BASE (Marina Magna)



| Yacht       | Name        | Berths | Cabins | Year      | 18.04-02.05 | 02.05-09.05 | 09.05-23.05 | 23.05-13.06 | 13.06-27.06 | 27.06-18.07 | 18.07-29.08 | 29.08-12.09 | 12.09-26.09 | 26.09-10.10 | 10.10-24.10 | One Way Ibiza-Tenerife, 3 weeks |
|-------------|-------------|--------|--------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------------------|
| Lagoon 52F  | Neptuno     | 12+2   | 6      | 2015      | -           | -           | -           | 9900        | 11300       | 13600       | 15500       | 12700       | 11550       | 10900       | 9800        | On request                      |
| Lagoon 40   | Eskimo      | 8+2    | 4      | 2020      | -           | -           | -           | 5490        | 5990        | 6540        | 7450        | 6350        | 5590        | 4650        | 3990        | 5900                            |
| FP Lucia40  | Papaya      | 8+2    | 4      | 2018      | 2900        | 3900        | 3900        | 4490        | 4990        | 5540        | 6450        | 5350        | 4590        | 3650        | 2990        | 5900                            |
| Lagoon 380* | Lucky Seven | 8+3    | 4      | 2005/2018 | 1990        | 3290        | 2490        | 3290        | 3890        | 4550        | 5290        | 4440        | 3690        | 3090        | 2190        | 3600                            |
| Oceanis 46  | 3 yachts    | 10+2   | 5      | 2019      | 2990        | 3890        | 3890        | 4350        | 4790        | 5190        | 6540        | 5700        | 4650        | 4290        | 3600        | 5900                            |
| Bavaria 51* | Nereida     | 10+1   | 5      | 2010      | 1990        | 2990        | 2490        | 3190        | 3790        | 4180        | 4990        | 3590        | 3120        | 2540        | 3120        | 3600                            |
| Bavaria 45  | Ptizza      | 8+1    | 4      | 2011      | 1590        | 2990        | 2190        | 2490        | 3390        | 3590        | 4460        | 3140        | 2940        | 2260        | 1990        | 3200                            |
| Oceanis 43  | Dream Team  | 8+2    | 4      | 2008      | 1490        | 2490        | 1790        | 2250        | 2750        | 3290        | 3490        | 2990        | 2490        | 2050        | 1590        | 2990                            |
| Hanse 400*  | Nauticum    | 6+2    | 3      | 2012      | 1490        | 2290        | 1690        | 2080        | 2360        | 2650        | 3390        | 2790        | 2170        | 1790        | 1390        | 1990                            |
| Hanse 375*  | Laska       | 6+1    | 3      | 2011      | 1190        | 1490        | 1790        | 1890        | 2270        | 2390        | 2740        | 2360        | 1890        | 1490        | 1190        | 1990                            |

### EXTRAS

### DISCOUNTS

| Option         | Price       | Comment        | Type                             | %                        |
|----------------|-------------|----------------|----------------------------------|--------------------------|
| Charter Pack** | 350/400/430 | 3cab/4cab/5cab | Early Booking (before 1.01.2020) | 5                        |
| SUP            | 100         | Per week       | 2 weeks or 2 boats               | 5                        |
| Skipper        | 150 per day | + food onboard | Repeat Client                    | 5                        |
| Asy Spinaker   | 200         | +1000€ deposit | Insurance Deposit                | 2000€ by card (Visa, MC) |

All prices in euros. Check-in Saturday at 17:00, check-out Friday at 18:00 + overnight onboard. Deposit for new Oceanis 46.1 is 3000€ payable by card.

\* Check-in Monday at 17:00, check-out Sunday at 18:00 + overnight onboard.

\*\* Charter pack obligatory; it includes final cleaning, bedding + towels, gas bottle, dinghy + outboard engine, moorings in Ibiza Port for first and last night.

Contact us for bookings: [info@sailme.eu](mailto:info@sailme.eu), +34 662 587 111, +38 097 010 12 12(WhatsApp)